

# GTL INFRASTRUCTURE LIMITED AUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2007

Rs. in Crores

		Rs. in Crores
Particulars	Quarter ended June 30	Nine Months Period ended March, 31
	2007	2007
	Audited	Audited
Net Sales & Services	17.94	49.96
Cost of Sales & Services	1.60	0.91
Gross Profit	16.34	49.05
Employees' Cost	3.56	5.73
Administration and Other Expenses	5.17	10.90
Earnings before Interest, Depreciation, Taxes and Amortisation	7.61	32.42
Interest (Net) and Finance Charges	11.18	10.63
Depreciation	18.44	33.41
Operating Profit before Other Income and Tax	(22.01)	(11.62)
Other Income (incl. Exchange Gain / (Loss) (Net))	38.57	10.22
Profit before Tax and Extra-ordinary Items	16.56	(1.40)
Provision for Tax	1.88	-
Deferred Tax	4.50	21.62
Fringe Benefit Tax	0.12	0.14
Net Profit after Tax	10.07	(23.16)
Paid-up Equity Share Capital	336.40	332.82
Reserves Excluding Revaluation Reserves	(24.46)	(34.53)
EPS excluding extra-ordinary items - Basic (in Rs.) EPS excluding extra-ordinary items - Diluted (in Rs.)	0.30 0.29	(0.71) (0.68)
Aggregate Public shareholding Number of shares Percentage of shareholding	180,043,316 53.52%	177,053,840 54.10%

Place : Mumbai

Manoj Tirodkar
Date : July 31, 2007

Chairman

Registered Office : Electronic Sadan I, MIDC, TTC Industrial Area, Mahape, Navi Mumbai - 400 710.



## **Notes to Accounts**

The above audited results for the quarter ended June 30, 2007 were taken on record by the Board of Directors in their meeting held on July 31, 2007.

The Company was listed last year on November 9, 2006 and so the comparable figures for the corresponding period of the previous year are not given.

## **Business Outlook & Operations**

The Key Highlights of the quarter are as follows:

- a) GTL Infrastructure Ltd (GTL Infra) is in the process of rolling out 6,700 cell-sites and related Network Infrastructure by March 2008. Presently the Company has 2,948 sites completed/ under various stages of execution. The Company has planned a capital outlay of Rs. 2,030 crores to be deployed for the proposed rollout of cell-sites and related network infrastructure by March 2008.
- b) All the telecom wireless operators are aggressively expanding their network to enhance penetration in rural areas and the Company wants to be at the forefront of this growth. The Company is currently operational in 11 circles viz. Maharashtra & Goa, Gujarat, Madhya Pradesh, Rajasthan, Karnataka, UP (E), Punjab, West Bengal, UP (W), Haryana, and Bihar. The Company plans to enter into additional 9 circles in current financial year.
- c) The Company has entered into anchor tenant contracts with 2 National operators and 1 regional player. All these contracts are for a period of 10-15 years.

## **Rights Issue**

The Company had announced 1:1 rights issue at par to its shareholders. In March 2007, the Company filed Draft Letter of offer with Security and Exchange Board of India (SEBI) and after receiving its observations, July 27, 2007 was fixed as the record date for the issue. The issue will open on August 16, 2007 and the earliest closing date will be September 14, 2007. As on the record date, the Company had Equity Share Capital of Rs. 336.40 Crores. Once fully subscribed the total Share Capital of the Company post the rights issue will move up to Rs. 672.80 Crores. GTL Infra proposes to use the proceeds of the issue to fulfill the proposed rollout of cell-sites and related network infrastructure by March 2008.

## **Business for the Quarter**

- 1. Net Sales and Services for the quarter ended June 30, 2007 was Rs.17.94 crores as compared to Rs.16.29 crores in the previous quarter.
- 2. Other income during the quarter was Rs.38.57 crores. This includes one time income of Rs. 33.16 crores realized from Derivative Contracts. The Company entered into these contracts with a view to reduce interest burden. This is one time income and non-recurring in nature.
- 3. EBIDTA for the quarter ended June 30, 2007 was Rs.7.61 crores (42.42% of the revenue) as compared to Rs.5.96 crores (36.59% of the revenue) in the previous quarter. The Administration and Other expenses for the quarter stood at Rs. 5.17 crores (28.82% of revenue) as against Rs.7.07 crores (43.40 % of revenue) in the previous quarter. The employee cost incurred for the quarter was Rs 3.56 crores.



4. Details of expenses exceeding 10% of the total expenditure during the quarter:
Rs. crores

Particulars	June 30, 2007
Interest & Financial Charges	11.18
Depreciation	18.44

The depreciation impact on the results is high on account of capital-intensive nature of the business.

# **Segment Reporting**

The Company is in the business of providing Shared User Passive Infrastructure. Hence, the Company reports "Shared User Infrastructure" as one business segment for disclosure.

## **Other Information**

# 1. Foreign Commercial Convertible Bond (FCCB)

Total unsecured liability arising out of outstanding FCCBs as on June 30, 2007 stands at Rs. 2.13 Crores. The FCCB liability of the Company would be as under:

	No.of FCCBs (of CHF 970.87)	No.of Equity Shares
Outstanding as on July 14,2006*	4,757	17,222,951
Less: Conversion up to March 31,2007	3,179	11,509,723
Less : Conversion during the quarter	989	3,580,721
Outstanding as on June 30, 2007	589	2,132,503
Less: Conversion from July 1, 2007 till date	1	3,620
Outstanding as on July 31, 2007	588	2,128,883

<sup>\* -</sup>Record date for Demerger

## 2. Employee Stock Option Scheme (ESOS)

No.of outstanding ESOSs as on April 1, 2007	8,522,500
Less: No.of ESOSs Converted during the quarter	Nil
Add: No.of ESOSs issued during the quarter	Nil
Total no.of outstanding ESOSs as on July 31, 2007	8,522,500

Consequent to the conversion of all convertible instruments the Fully Diluted Equity Capital will be as below:

## **Equity Capital (Fully diluted basis)**

	Rs. In Crs.
Equity Capital on June 30, 2007	336.40
Add : Full FCCB Conversion	2.13
Add : Full ESOS Conversion	8.52
Fully Diluted Equity Capital	347.05



This does not include further dilution of Equity Capital to the extent Rs. 336.40 crores on account of rights issue.

3. Status of investor grievances for the quarter ended June 30, 2007:

No. of complaints				
Pending as at	Received during	Disposed during	Lying unresolved	
01.4.2007	the quarter	the quarter	as at 30.6.2007	
Nil	1	1	Nil	

For GTL Infrastructure Limited

Date: July 31, 2007 Manoj Tirodkar Place: Mumbai Chairman