

GTL Infra results for Quarter ended December 2013

January 30, 2014



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Company



GIL and CNIL combined at a Glance...

Business	Telecom Towers
Tenancy Ratio	1.50x (<i>on occupied towers</i>)
Presence	Pan India
Customers	All Indian Telecom Operators
GIL Listed on	BSE (Code – 532775), NSE (Code – GTLINFRA)

Largest Independent and Neutral Tower Company in India

Financials



Q-o-Q Results

(in ₹ Crore)

Particulars	Q3 FY14	Q2 FY14	Q-o-Q %
Net Sales/ Income from Operations	144.06	143.53	0.37% ↑
Net Infrastructure, Operations and Maintenance cost	58.1	54.18	7.23% ↑
Employee benefit Expenses	3.61	5.97	39.53% ↓
Other Expenditures	10.53	11.44	7.97% ↓
EBITDA	71.82	71.94	
<i>EBITDA Margin</i>	49.85%	50.12%	
Depreciation	65.20	65.76	
Finance cost	96.31	89.81	7.24% ↑
Foreign Exchange Loss	3.74	16.83	
Other Income	5.94	8.82	
Net Profit/ (loss) after tax	(87.49)	(91.64)	

Y-o-Y Results

(in ₹Crore)

Particulars	Q3 FY14	Q3 FY13	Y-o-Y %
Net Sales/ Income from Operations	144.06	142.23	1% ↑
Infra O&M Cost (Net)	58.1	49.66	17% ↑
Employee benefit Expenses	3.61	4.06	11% ↓
Other Expenditures	10.53	19.57	46% ↓
EBITDA	71.82	68.93	
<i>EBITDA Margin</i>	49.86%	48.47%	
Depreciation	65.2	67.90	
Finance cost	96.31	86.77	11% ↑
Foreign Exchange Loss	3.74	0.42	
Other Income	5.94	0.69	
Net Profit/ (Loss) after tax	(87.49)	(85.46)	

Thank You

