

# GTL Infra results for Quarter ended September 2013

October 31, 2013



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# Company



## GIL and CNIL combined at a Glance...

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<b>Business</b>	Telecom Towers
<b>Tenancy Ratio</b>	1.50x ( <i>on occupied towers</i> )
<b>Presence</b>	Pan India
<b>Customers</b>	All Indian Telecom Operators
<b>GIL Listed on</b>	BSE (Code – 532775), NSE (Code – GTLINFRA)

**Largest Independent and Neutral Tower Company in India**

# Financials



# GTL Infra Q2 Results Q-o-Q -at Glance



(in ` Crore)

Particulars	Q2 FY14	Q1 FY14	Q-o-Q %
Net Sales/ Income from Operations	143.53	141.37	1.52% ↑
Net Infrastructure, Operations and Maintenance cost	54.18	51.16	5.90% ↑
Employee benefit Expenses	5.97	5.34	11.83% ↑
Other Expenditures	11.44	13.35	14.33% ↓
<b>EBITDA</b>	<b>71.94</b>	<b>71.52</b>	
<i>EBITDA Margin</i>	<b>50.12%</b>	<b>50.59%</b>	
Depreciation	65.76	64.45	
Finance cost	89.81	94.38	
Other Income	8.82	11.31	
Foreign Exchange Loss	16.83	12.87	
<b>Net Profit/ (loss) after tax</b>	<b>(91.64)</b>	<b>(88.87)</b>	

# GTL Infra Q2 Results Y-o-Y at Glance



(in ` Crore)

Particulars	Q2 FY14	Q2 FY13	Y-o-Y %
Net Sales/ Income from Operations	<b>143.53</b>	<b>140.99</b>	<b>1.80% ↑</b>
Net Infrastructure, Operations and Maintenance cost	54.18	49.65	<b>9.15% ↑</b>
Employee benefit Expenses	5.97	5.85	<b>1.98% ↑</b>
Other Expenditures	11.44	18.12	<b>36.86% ↓</b>
<b>EBITDA</b>	<b>71.94</b>	<b>67.37</b>	
<b>EBITDA Margin</b>	<b>50.12%</b>	<b>47.78%</b>	
Depreciation*	65.76	59.45	
Finance cost	89.81	86.91	
Other Income	8.82	0.52	
Foreign Exchange gain/ (loss)	16.83	0.31	
<b>Net Profit/ (loss) after tax</b>	<b>(91.64)</b>	<b>(78.17)</b>	

# Combined Results of GIL and CNIL



(Rs. in Crore)

Particulars	Q2 FY14	Q2 FY13	Y-o-Y %
Net Sales/ Income from Operations	368.98	364.51	1.22% ↑
EBITDA	192.98	192.43	0.29% ↑
<i>EBITDA Margin</i>	52.30%	52.91%	

**Thank You**

